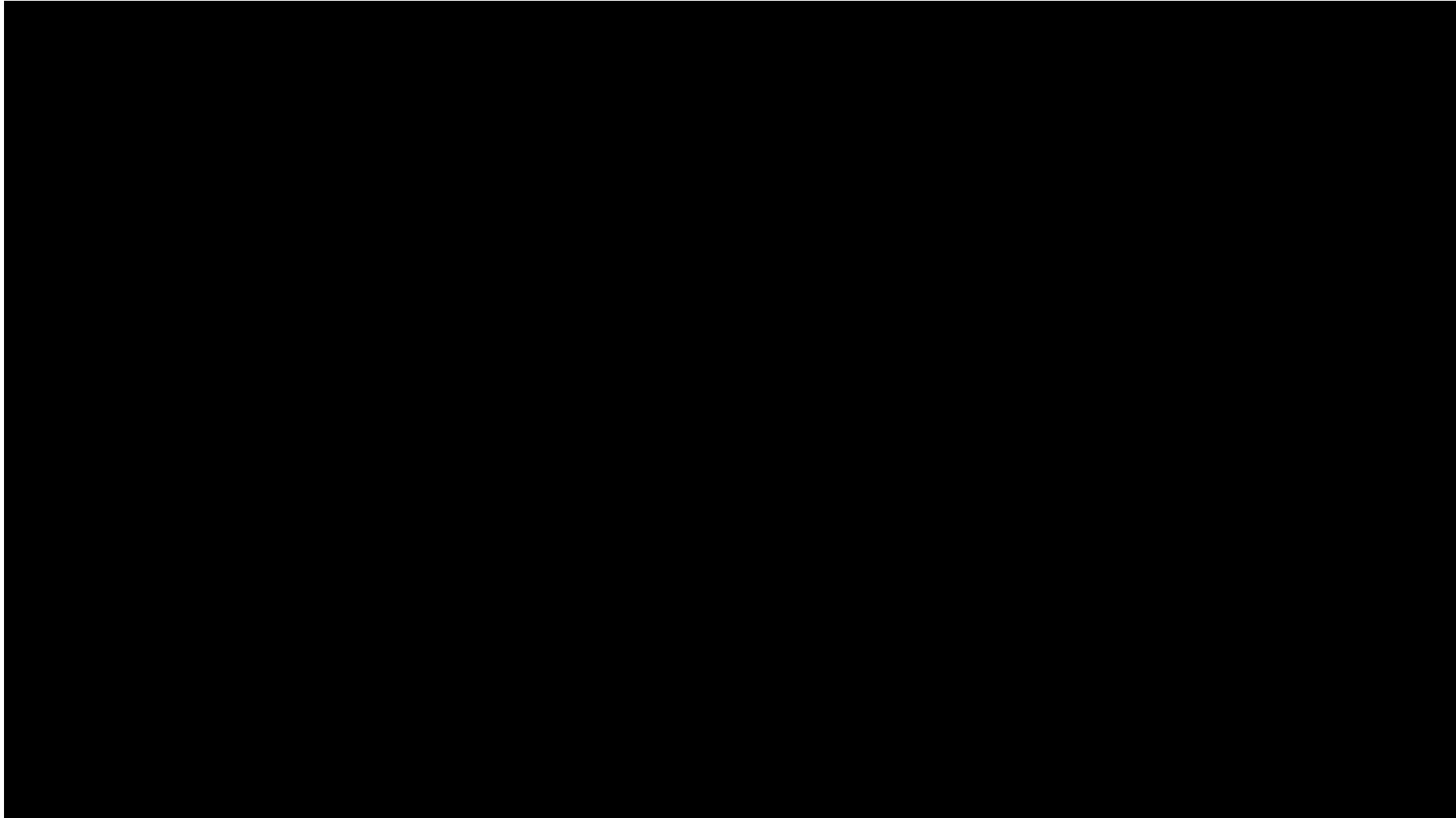




upskillable

**Focus on Building Customer
Centric Products**

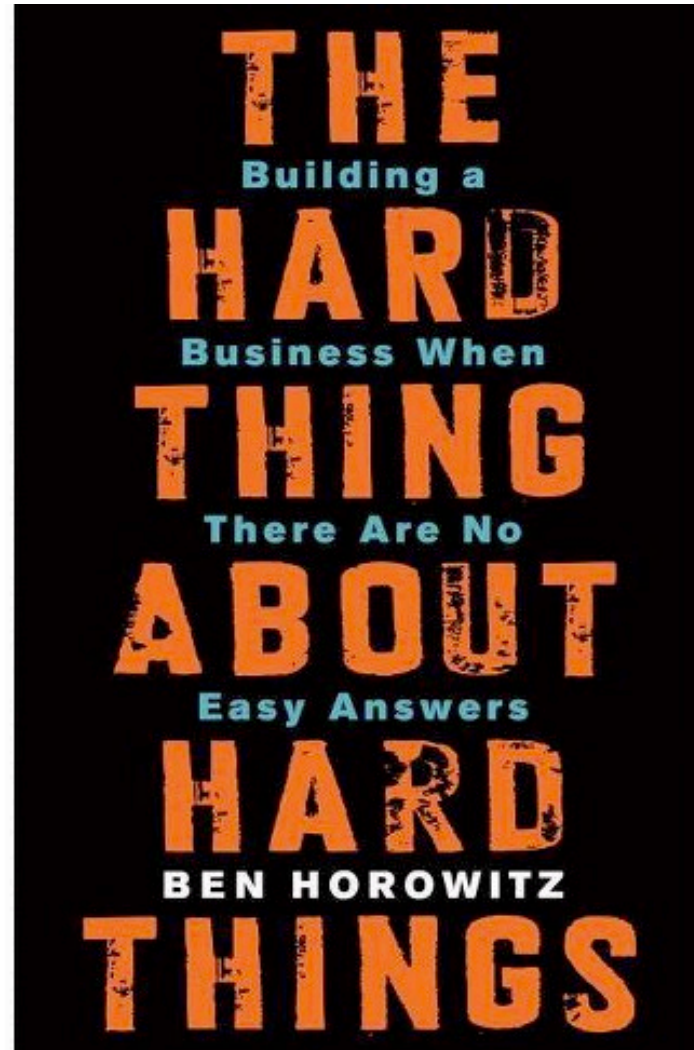
Mass Challenge – Add More Value



Your Product Against Market Realities



My favorite Agile book – The Hard Thing About Hard Things



About Me



Tim is an Enterprise Transformation Coach that is certified in various Enterprise, Executive, Product, Innovation, and Agile Coaching methods that help organizations unlock the potential of their people, processes, and products. He has trained and coached with many organizations, spoken at international conferences, and his core talent is in helping Senior Leaders and their teams get unstuck, so they can deliver better products to their customers by using innovative technologies and modern frameworks that enhance product innovation, customer appreciation, and organizational communication, collaboration, and enjoyment.

Education & Certifications

- BS Applied Physics
- ICP-ACC Authorized Trainer
- Marshall Goldsmith Executive Coach
- Marshall Goldsmith Team Coach
- Certified Scrum Professional
- Certified Large Scale Scrum Practitioner and Candidate Trainer
- Certified Scrum Product Owner
- Certified Scrum Master
- ICP-ACC Certified Agile Coach
- ICP-TAL Certified Agile Talent

Skills

- Enterprise Agile Coaching and Training
- Executive Coaching
- Digital and Agile Transformations
- Lean and Agile Methods
- Lean Startup
- Enterprise Entrepreneurship
- Business Model Innovation
- Product Management
- Technology Product Development
- DevOps and Continuous Delivery / Integration
- Learning and Development
- People Policy and Operations Innovation

Experience

- **Senior Executive Advisor to the CEO at Tamkeen Technologies**
February 2019 – present – www.tamkeentech.sa
- **Enterprise Transformation Coach, Trainer, and Consultant at upskillable**
October 2017 – present - www.upskillable.com
- **CEO Advisor for Innovation King Salman Youth Center**
November 2017 – November 2018 - www.ksyc.org.sa
- **Senior Director Technology at Takamol Holding**
October 2015 – November 2017 - www.takamol.com.sa
- **Head of Innovation at Tasawr Interactive**
March 2007 – October 2015
- **Director of Quality Assurance at Swingvote USA**
June 2006 – March 2007 - www.inveshare.com
- **Director of Technology at Barkley**
June 2004 – June 2006 - www.barkley.us
- **Lead Manager of Product Quality at VML**
January 2001 – June 2004 – www.vml.com
- **Software Engineer in Test at HP**
March 1999 – January 2001 - www.hp.com
- **Software Engineer at NASA**
August 1997 – March 1999 - www.nasa.gov

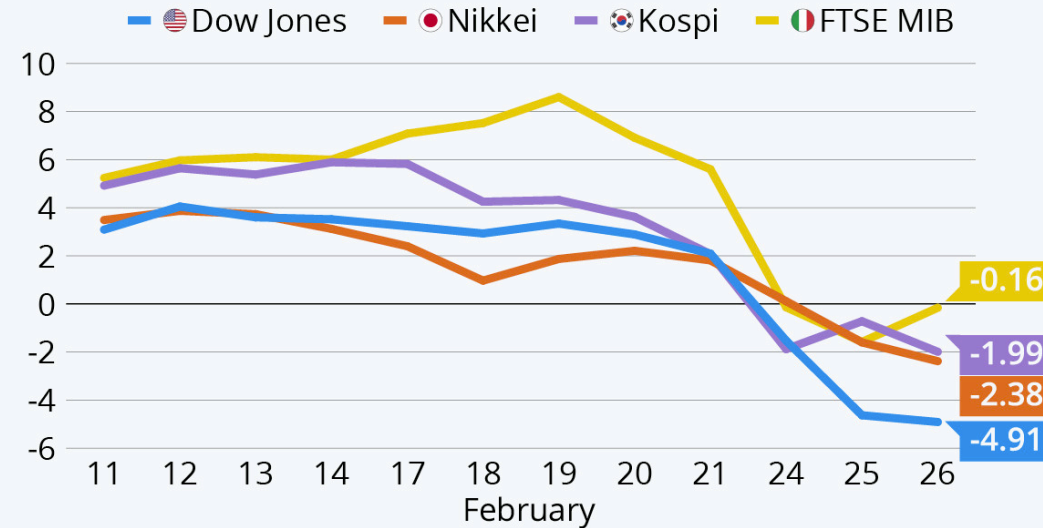


Economic Impact of Covid-19



Stock Markets Drop as Global Coronavirus Spread Continues

Daily change in closing prices of stock indices (in percent)*



* Baseline/0 percent: Feb 3 closing

Source: Google Finance



Today's Conversation with Karim (He's a badass)



Karim Harbott • 1st

CST | CAL Educator | Keynote Speaker | Author | Entrepreneur

1w • Edited •



Installing new ways of working like [#Scrum](#) or [#Kanban](#) without first creating the underlying operating system to support them is akin to installing an Android app on an iOS phone. It will never work!! Focus instead on creating the right:

- ◆ leadership & management
- ◆ organisational culture
- ◆ organisational structure
- ◆ people & engagement
- ◆ governance & funding

Then you might have a chance of succeeding with new:

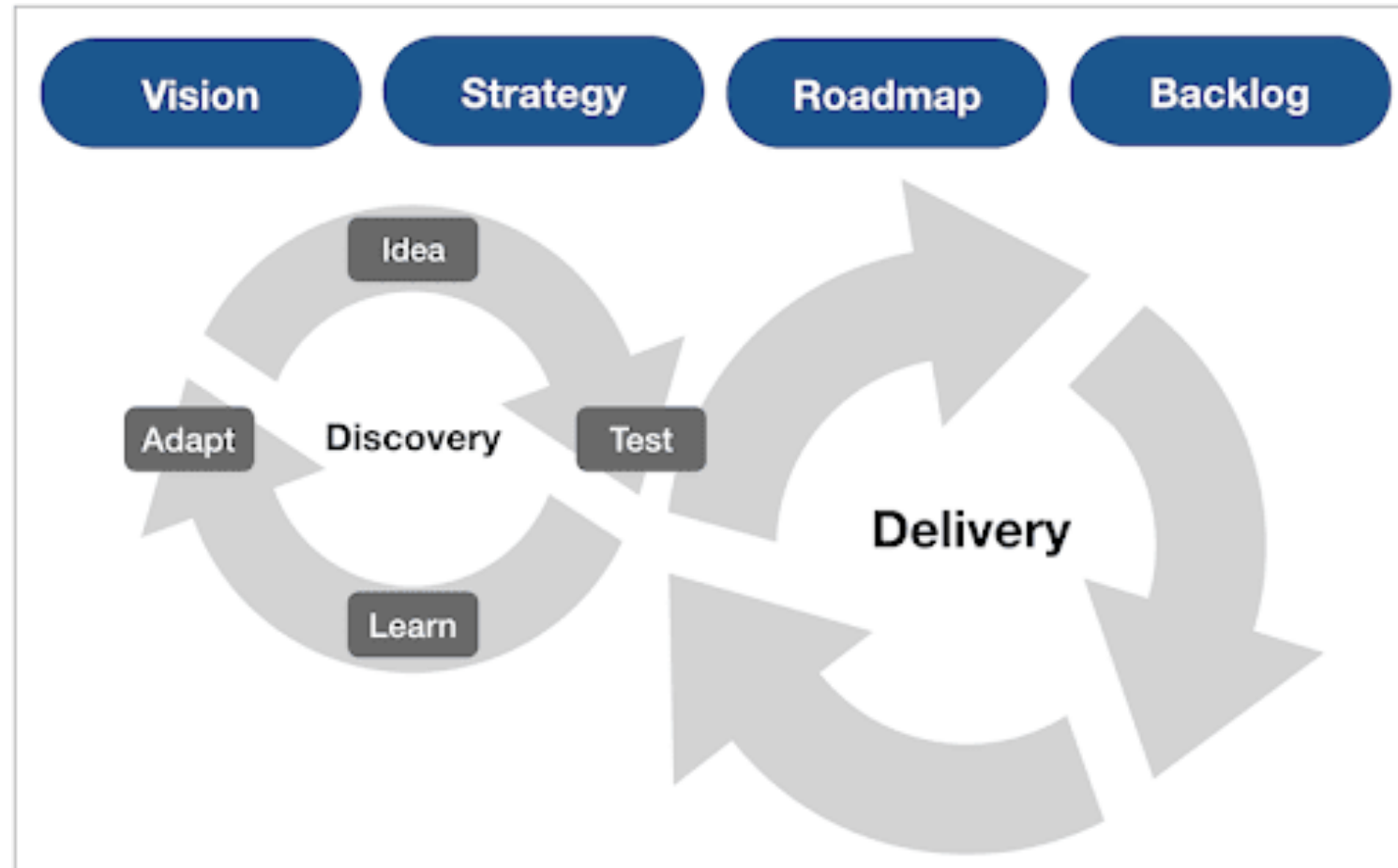
- ◆ ways of working

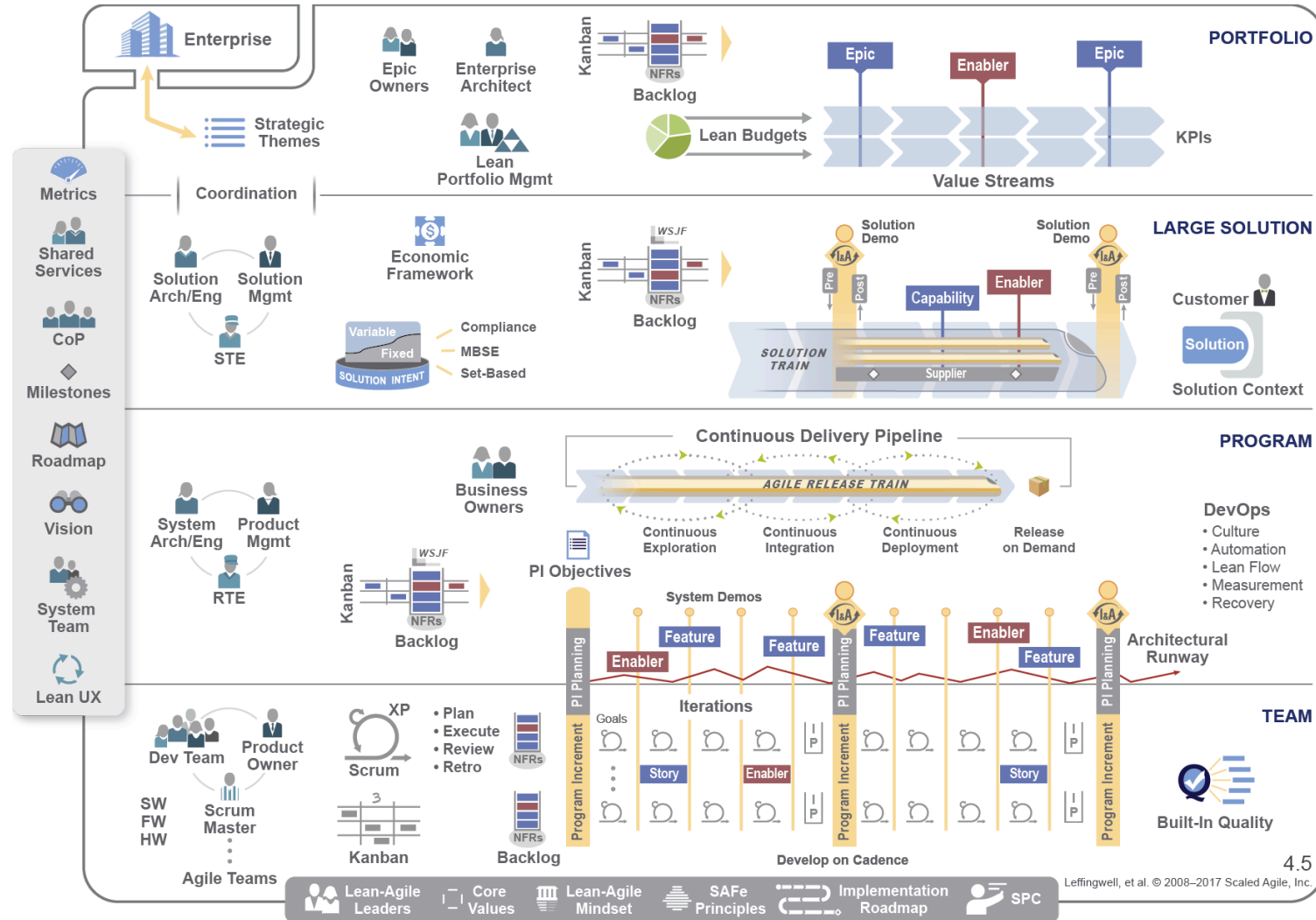
[#BusinessAgility](#) [#AgileLeadership](#) [#6enablers](#)

The Business Agility Institute – Domains of Business Agility – Why I wouldn't start here

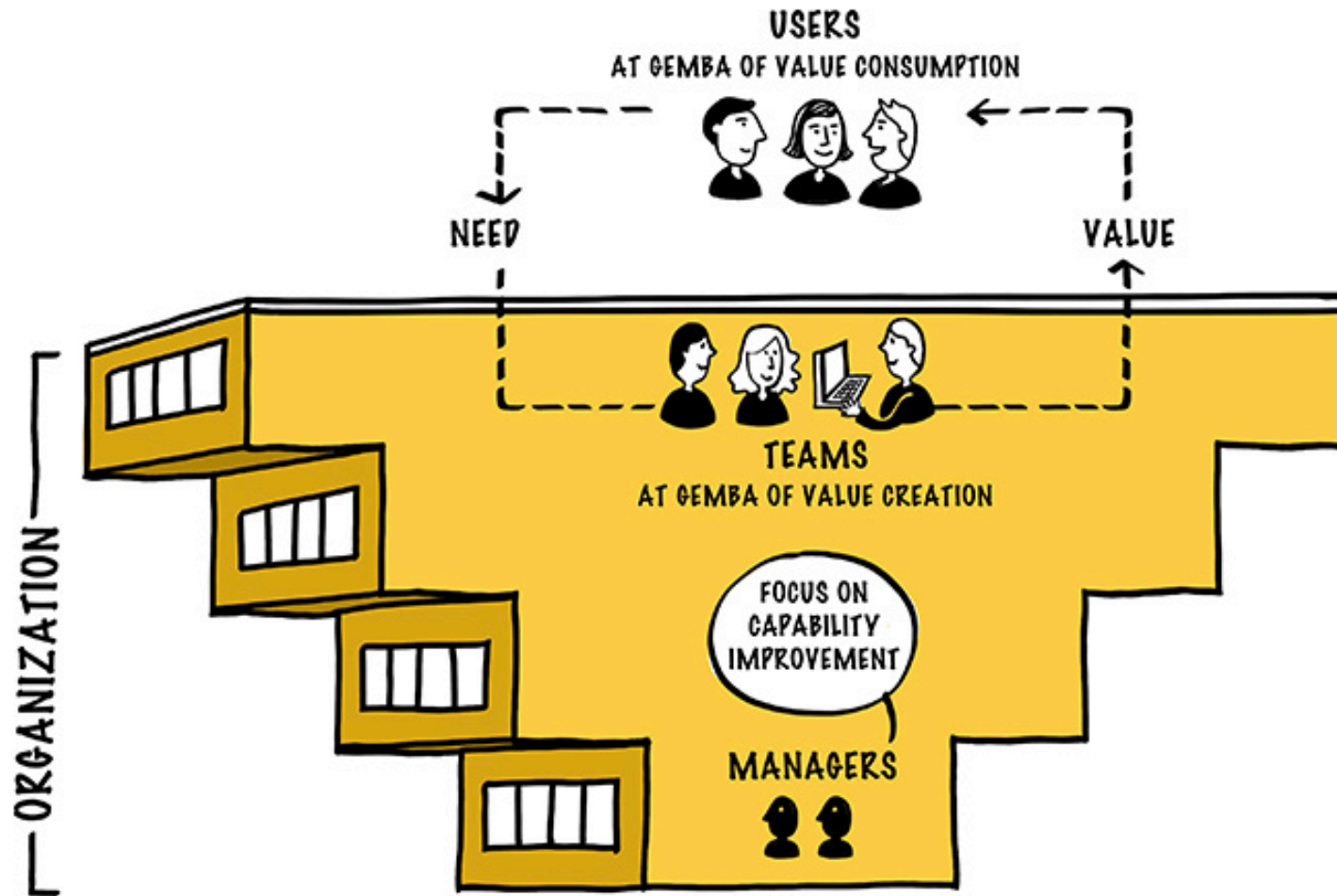


Don't do this

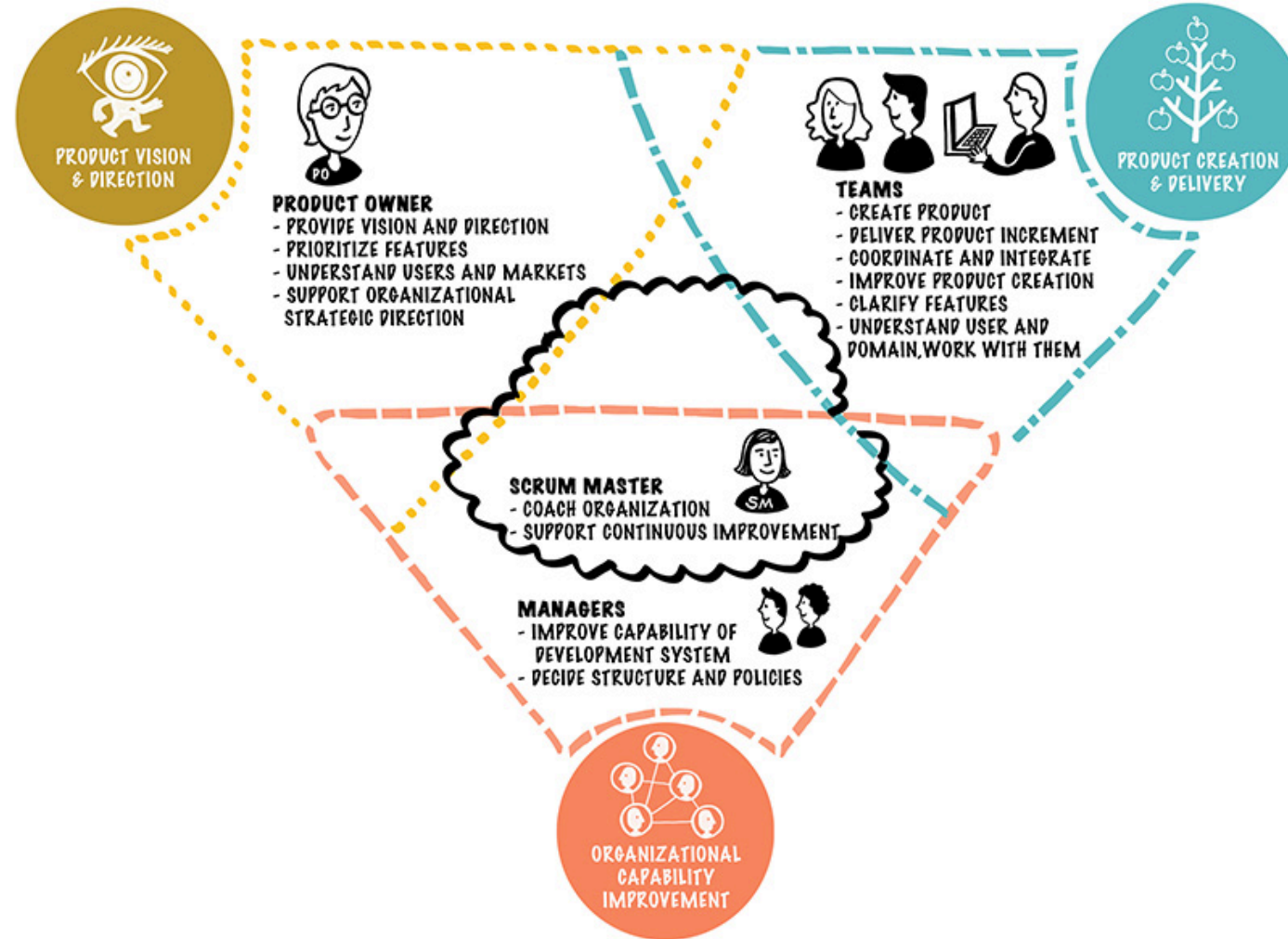




Find some users, understand their problems, and help them fix them



Your Product Against Market Realities



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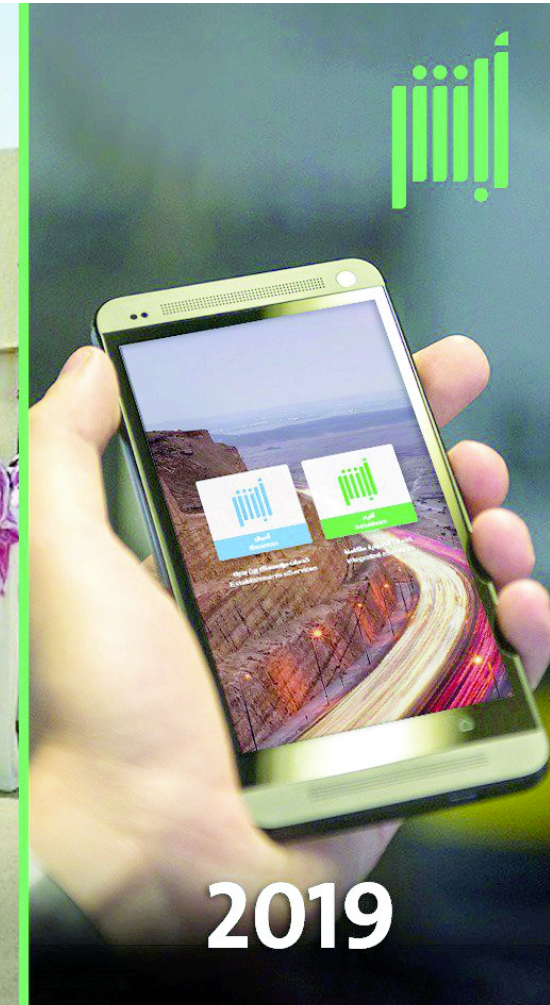
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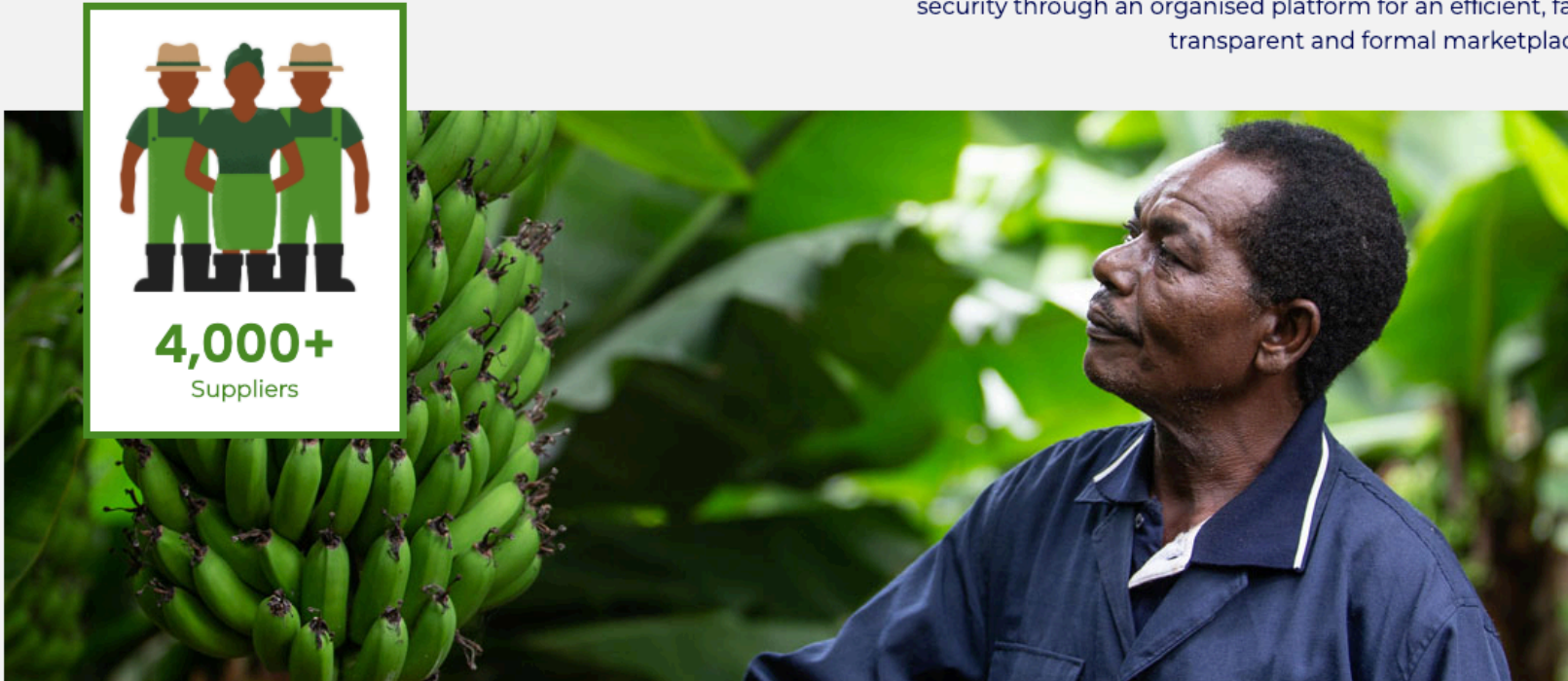
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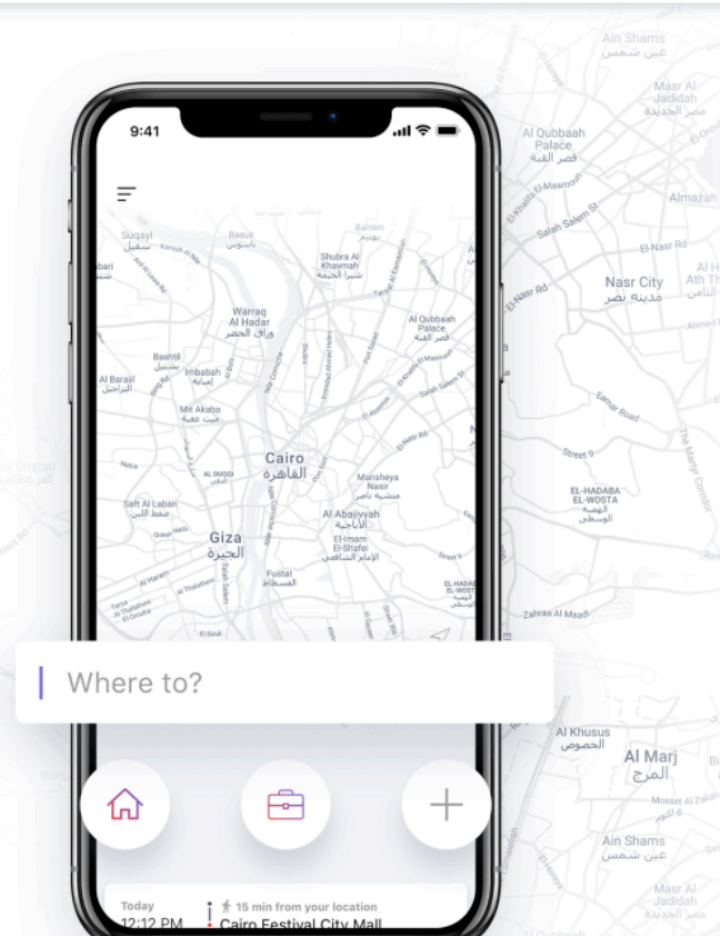
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WILLIAM NICHOLSON

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